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Justin Redfearn McLain

Managing Partner

Duart Mull

Executive Biography

As Duart Mull's Managing Partner, Justin R. McLain is responsible for directing the investment activities of the funds held in its trust. McLain's duties include: evaluating new investment opportunities, overseeing the activities of the outside fund managers, directly managing the firm's private equity placements, enhancing the enterprise value of Duart Mull's portfolio companies through active strategic involvement, and fostering investor and community relationships.

In addition to his position at Duart Mull, McLain is Executive Chairman of Endeavor and serves on the boards of directors for several founder and private equity owned companies throughout North America.

McLain started his career in statistical analysis and management information systems in the insurance industry and in international business development for Shin-Etsu Polymer Corporation, a Tokyo-based manufacturer of electronic commodity products in North America and Asia.

In 2000, McLain completed the purchase of all outstanding equity in SSI, a software development and consulting services provider, and moved its operations to Atlanta. McLain successfully sold SSI in 2002 after divesting its telecommunications professional services group, which ultimately became Endeavor. Subsequently, Endeavor completed the acquisitions of the business operations of ARC Services, Inc. and RNS and realized a monetizing event through a private equity backed leveraged buy-out. Endeavor has been named a Pulver 100 Company, a Pacesetter by the Atlanta Business Chronicle, and twice a Georgia Fast 40 Company by the Association for Corporate Growth (ACG).

McLain has been honored as an Ernst & Young Entrepreneur of the Year Finalist and named as one of Atlanta's Top 25 Entrepreneurs by Business to Business Magazine.

McLain is a member of the Southern 7 Chapter of the Young Presidents' Organization (YPO), serves on the AngelPool Southern Region Judging Committee, and is actively involved in mentoring and investing in entrepreneurs. McLain also supports a number of philanthropic organizations dedicated to the arts, academics, and entrepreneurial development.

McLain is a member of the College of Charleston's Foundation Board, serving on its Investment, Audit, and Finance Committees. Additionally, McLain serves on the School of Business Board of Governors. In 2010, the College of Charleston honored McLain with the Howard F. Rudd Business Person of the Year Award. McLain is often on campus as a guest lecturer for graduate and undergraduate business classes, sharing his insights on career development, entrepreneurship, business strategies, and leadership.

McLain earned a Bachelor's degree in Business Administration, with a minor in Economics, as well as a Bachelor's in Biology, from the College of Charleston. He was also a scholar of Asian languages, with a dual language focus in Mandarin Chinese and Japanese.

About Duart Mull

Headquartered in Atlanta, GA, Duart Mull is a capital management firm that, in addition to overseeing the investment activities of the funds held in its trust, actively manages the private equity allocation of its portfolio through the direct placement of growth capital and the syndication of value-added co-investments and buy-outs. In coordination with its investment activities, Duart Mull provides strategic advisory services to its portfolio of companies and affiliates. Duart Mull's general investment criteria seeks entrepreneurial companies that have a well-developed product or service, a growing customer base, and existing revenue from \$250,000 to \$50,000,000.

